IBM

Business Consulting Services

Using Performance Data to Manage

USAID Performance Management Workshop

2004

Session Learning Objectives

- **Best practices in data collection**

- **The importance of effective data analysis**

- **Using PMP data to make management decisions**

Data Collection: Best practices

- **There is no ADS prescribed structure or process.**

- **Considerations for Data Collection:**
  - Communicating with your implementing partners
  - Partner reporting standardization
  - Working with numerous partners to collect similar data
  - Reviewing collection methodologies
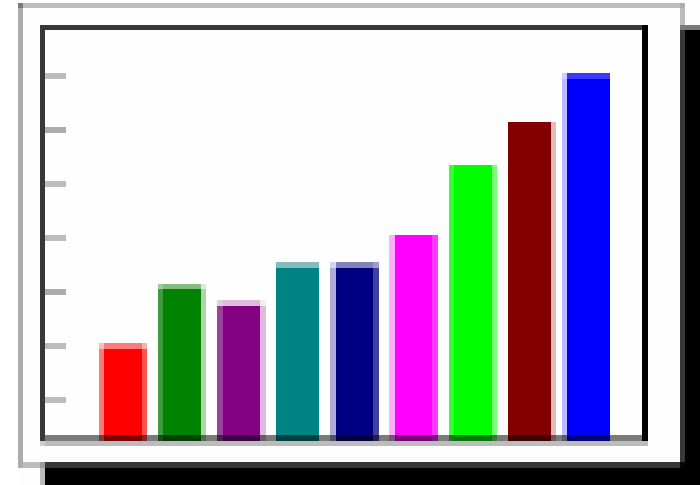 - Data quality systems

Key design issue: Data collection methods
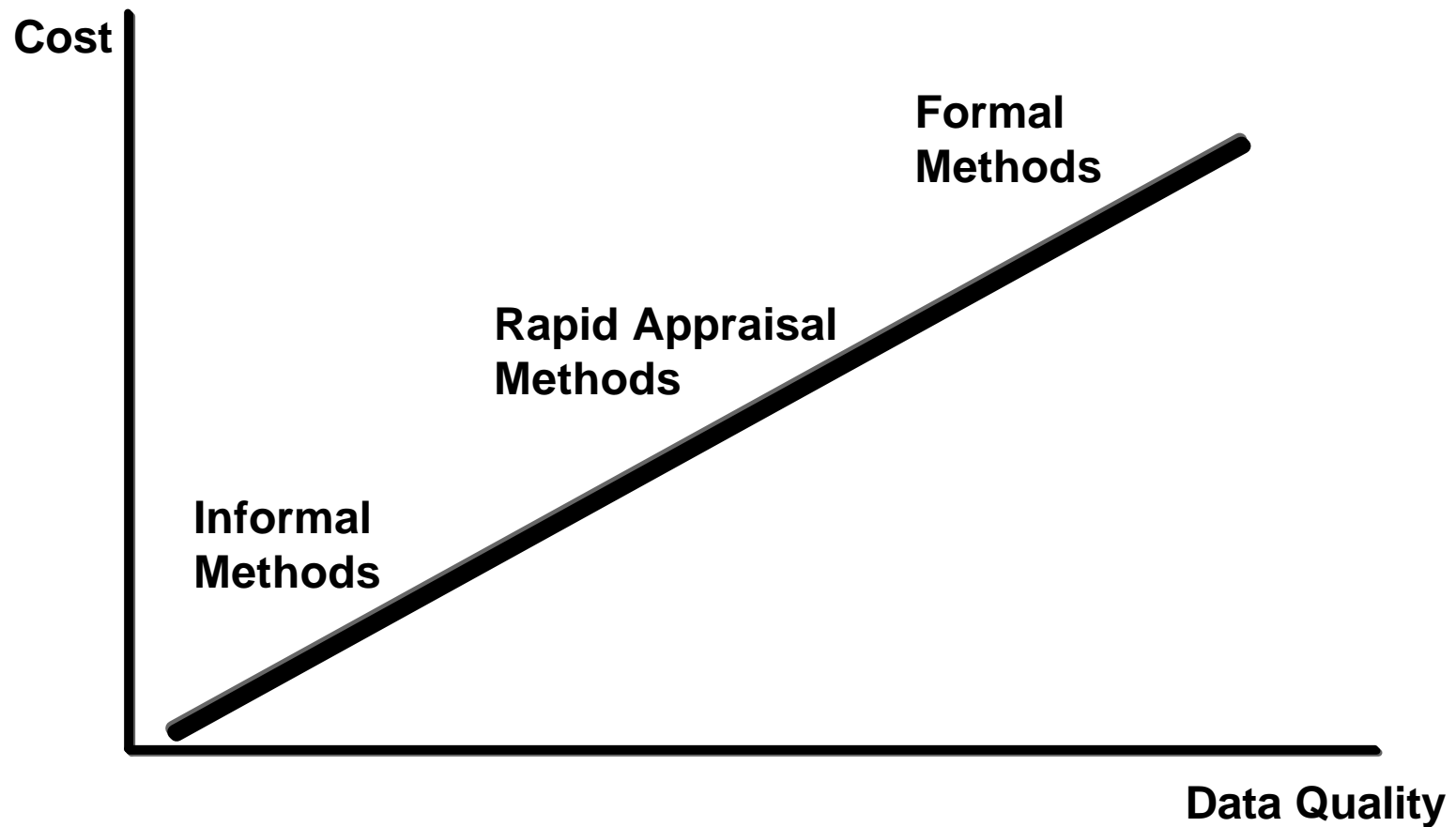
◆Does the method meet the data requirements?

◆Is it practical? Cost effective?

Three basic ways to analyze data

- Single indicator
- Trends
- USAID contribution

Analyze data for a single indicator

- Compare actual performance against target(s)

- Compare current performance against prior year

- Compare current performance to baseline(s)

Analyze trends in performance

- **Analyze targets against actual trend(s)**

- **Examine performance (met, exceeded or short of target) of lower results in relation to higher results**

Assess USAID contribution

- **Examine timing of results in relation to timing of USAID efforts**

- **Compare trends in results to trends in changes of level of effort**

- **Compare performance to control group or benchmarks in similar environments, where practical**

What does the data tell you?

- **Do you trust your PMP data?**

- **Are you reaching targets?**

- **Is the development hypothesis working?**
  - **Why and/or why not?**

- **Do you need more information?**